## MINOR 2 VOCATIONAL / SKILL DEVELOPMENT

## ENTREPRENEURSHIP

**TOTAL CREDITS: 3** 

THEORY: 1 CREDIT - 15 Lectures (15 Hours)

PRACTICAL: 2 CREDITS (60 Hours)

## **OBJECTIVE**

This course aims to equip the students with sound knowledge of entrepreneurial competencies and the skills and knowledge to come up with business ideas and develop their own ventures.

THEORY: 1 CREDIT

VUCATIONAL / SINU DEVELO, VICE

UNIT	CONTENT	NO. of LECTURES
1.	ENTREPRENEURSHIP: definition, concept, need and importance Entrepreneurs Vs. Professional Managers, Characteristics of entrepreneurs Intrapreneurship: definition	03
2	New ventures: An introduction Entrepreneurial Environment Entrepreneurial functions and process	03
3.	Barriers to Entrépreneurship Market forces: Sellers, Consumers and Competitors	03
4.	Forms of business organization: Sole proprietorship, Partnership companies ORGANISATIONAL ASSISTANCE: An overview of : MSMEs and financial assistance to MSMEs, COB license, SIDBI, NSIC	03
5.	SEZ, e-tender process, DGS&D Environmental clearance	03

## Reerences

- 1. Desai Vasant, Dynamics of Entrepreneurial Development and Management, HPH.
- 2. Zimmerver & Scarborough, Essentials of Entrepreneurship and Small Business Management, PHI.